



Evergreen Solutions, LLC



## Self-Sufficient Food Service Programs...

Financially self-sufficient food service programs are an essential ingredient to a school district learning environment; nurturing students, teachers, and administrators alike. Nationwide, food service decision makers are realizing that maintaining a self-sustaining program is dependent on their program's ability to maximize the use of federal funds; thereby eliminating the need to dip into their district's general fund. Eliminating this need allows food service programs to rely less on the local funds that are in high demand in other operational areas, and operate completely on federal funding alone. However, many food service programs do not know where to start. Evergreen Solutions assists these districts with understanding the maximum potential of their food service programs, identifying areas that are restricting their program from reaching highly efficient operational levels, and implementing initiatives to defeat those barriers.



## Maximize Your Programs Efficiency and Effectiveness

School districts nationwide consistently turn to Evergreen Solutions veteran consultants for proven, workable solutions for improving food service efficiency and effectiveness. As experts in food service programs, we have developed a comprehensive methodology and tools based in best practice to evaluate meal costs, federal reimbursement revenue, levels of student participation, federal commodities, and a la carte sales. Partnering with Evergreen Solutions results in specific recommendations aimed at establishing strong management systems, reducing food costs through improving food purchasing practices, implementing alternative meal counting methods, identifying barriers to student participation, and establishing fair meal prices. Evergreen's goal in completing these studies is to establish food service programs that minimize, or eliminate, the need to subsidize the program with district funds.

## What to Expect From Your Partners in Change

Evergreen Solutions has evaluated food service programs across the nation. Specifically, Evergreen Solutions can help your school district's food service operation by:

- conducting in-depth analysis of food, nutrition and financial operations to determine potential savings relative to both direct and indirect costs;
- identifying strategies for the collaboration and joint use of facilities that might be possible for the district to consider as a means of fostering cost savings;
- exploring the timely tracking of revenues vs. costs in order to ensure that services are not being financed at the expense of the reimbursable school lunch program;
- conducting a review of financial reporting for transactions relative to food service expenditures and determining if supplemental food service operations, such as catering, do not have a mitigating effect on the student nutrition program;
- assisting in developing food service goals that are congruent with school district needs; and
- identifying updated procedures for accountability, procurement, staffing allocations and the order, delivery and inventory process, all of which are essential to the efficient operation of the food service program.



Evergreen Solutions understands the varying needs among school districts and we are eager to provide unique solutions for your school district's food service operation. Contact us today to find out more about us or visit [www.ConsultEvergreen.com](http://www.ConsultEvergreen.com) to read about what we have done for our school district clients.